

Aggregate Network Progress Q3 2023

 **41,140** Total Subscribers

Ting Owned Networks Progress

Town	Potential SAs	SAs Completed ¹	% Completed
Raleigh Region	92,500	38,112	41%
Charlottesville	24,000	18,469	77%
Sandpoint Region	8,000	6,514	81%
Denver Region	111,000	28,264	25%
Western Slope	38,500	6,400	17%
Culver City	21,000	11,307	54%
Alexandria	93,500	5,400	6%
Marana	27,500	0	0%
Total	416,000	114,466	28%

Ting Leased Networks Progress²

Town	Potential SAs	SAs Completed ¹	% Completed
Westminster	6,600	6,581	100%
Fullerton	53,500	5,315	10%
Solana Beach	7,500	4,900	65%
Encinitas	26,000	5,166	20%
Colorado Springs	222,500	2,631	1%
Carlsbad	52,000	786	2%
Mesa	124,000	0	0%
Memphis	315,000	0	0%
Total	807,100	25,379	3%

SA = Serviceable Address

1. Defined as premises to which Ting infrastructure or Ting's partner infrastructure has the capability to provide a customer connection in a service area.

2. On leased networks, Ting may not be the sole Internet service provider (ISP), or may have a head start before other providers or services. As a result, we do not expect long-term subscriber penetration to be as high as on our owned networks, where we are the sole ISP.

This report is intended for general guidance and information purposes only. This report is under no circumstances intended to be used or considered as financial or investment advice. Tucows has taken reasonable care to ensure that, and to the best of our knowledge, material information contained herein is in accordance with the facts and contains no omission likely to affect its understanding. The risk factors for Tucows business are described in detail in the company's documents filed with the SEC, specifically the most recent reports on the Forms 10-K and 10-Q. The company urges you to read its security filings for a full description of the risk factors applicable for its business.